



Are you an Elevarian? We are looking for the extraordinary: someone with a mix of talent, excellence, ownership, empathy, maturity, authenticity and humility; someone who feels a sense of urgency to drive transformational change for low income communities; and someone who has a demonstrated commercial track record that can be applied to democratize essential services.

Can you tell me about the personality traits of an Elevarian? There are some personality traits that tend to succeed at Elevar: a willingness to do the hard things first (bias for immediate action), ambition and outcome orientation (for low-income communities), curiosity (to learn more about the world), attention to detail (can find a needle in a haystack), a sense of humor (ability to laugh at oneself), a team player (organizational goals and not individual credit), the confidence to put oneself out there and take instant feedback (a real opportunity to grow).

Can you tell me about Elevar? Elevar invests in transformative and scalable ventures focused on underserved customers in low income communities. We are an entrepreneurial, emerging markets team that has been the founding or early growth capital in several companies that have democratized access to essential products and services for over forty (40) million households in India and Latin America. And we have miles to go before we sleep. You can read more about us at www.elevarequity.com.

Do I need any core skills to join Elevar? We are open to recruiting potential Elevarians with diverse backgrounds and at different levels, for example analysts, associates and vice presidents. Your background could be in entrepreneurship, business, investing, finance, operations, consulting, marketing or development. Irrespective of seniority or background, we are looking for individuals with strong technical skills to manage the investing process, as well as those who can add value to an entrepreneur through their journey.

What would a day to day job look like? All roles will require leadership and it is tough to describe a day for a leader. One has to do what it takes to drive outcomes (individually and collectively) and to roll up your sleeves and work in the trenches, while actively working with people (internally and externally). This would mean project management, research, navigation of datasets and financial information, building financial models, understanding business models, immersing yourself within low income communities, business communication skills (written, verbal and presentations) etc.

How do I get in touch for positions in Bangalore? If our journey intrigues you and you want to travel with a diverse, international and cross-continental team, without being consumed by conventional career paths, please email to karan.dalal@nativeworld.com. We would love to know why you want to work at Elevar, what core skills you bring to the table, how you can add value to our entrepreneurial journey and what you would like to learn over the next few years. Please be as specific as possible. If we get curious about your application, you will hear from us within 10 days. We are an Equal Opportunity Employer.

Can I get in touch for positions outside India? Yes - if you think you are a potential Elevarian, we would love to hear from you, please email us at recruit@elevarequity.com.